



User Group Presenters









Gary Watkins
CEO

Sam Fuller

General Manager
Asia Pacific

Annie Gales

Marketing &
Operations Director

Marc Watkins
Project Consultant



New SWG Team Members





Malin Elgestad

Project Manager

Samantha Baxter

Account Manager







Pre Coffee

09.30 Welcome, Introductions & SWG Update

09.40 Introducing MCG

09.55 QFM Product Updates

10.30 Asset Lifecycle

10.45 Coffee











QFM is developed

- for our clients
- with our clients



SWG delivers flexible, configurable solutions to meet clients' unique challenges



Pan Am Games – Toronto Canada

- Athletes' village
- 10,000 athletes and officials
- 32 hectares
- 3,500 seat dining hall, parking / service facilities & a transit mall
- Case study with RICS







- PPP contract to manage medical equipment availability
- · One of the first in Canada
- Two stage project: manage existing site followed by a new development in 2018





Nya Karolinksa Solna (NKS) & Coor Service Management

- First PPP project in Sweden
- Striving to be the world's most environmentally-friendly hospital
- 'Patient first' vision service delivery is key
- Anticipated 730 patient beds & 36 operating theatres
- University research facilities
- Fully operational 2018





Kuwait Schools

- Ministry of Education
- 6 Governates
- 644 schools
- 600,000 students
- Assessment of size: assets & condition





Selection of Australian Clients

- Bendigo Hospital
- Sydney Convention & Exhibition Centre
- Department of Parliamentary Services NSW
- Edith Cowan University
- Scotch College
- Auckland Prison
- New Royal Adelaide Hospital
- Melbourne Cricket Ground







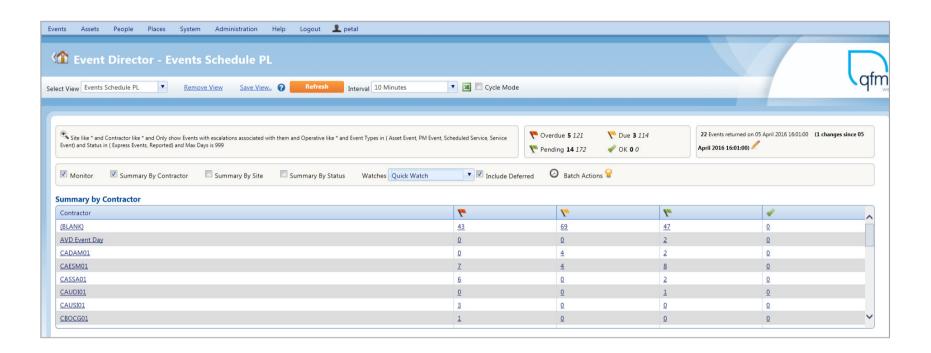
- QFM was delivered in mid 2014 with a major project undertaken to move & migrate from our previous platform, Archibus, to QFM so as to still provide a single source of truth
- QFM is integrated directly to our Purchase Order system, 'IPOS', via XML feeds for all billable work orders & our financial system, 'Sun Financials', feeding all costs for events back to QFM
- QFM switches between a non-event day & an event day with workflows automatically changing based on the date & time
- QFM handles on average 20 work requests on non-event days & between 50-100 during an event
- Requests come through from MCC staff as well as our catering contractor. There are over 200 registered requestors









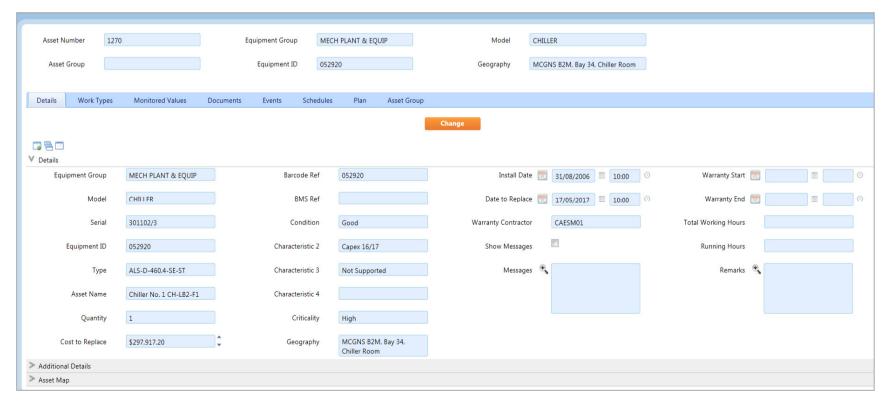


 We have 9 contracted service companies that have teams located on site that use QFM to receive & update work orders





- Currently there are over 8200 assets in QFM
- The asset data held informs the MCC's 10 year Asset Replacement Plan. This plan allows the business to forecast asset replacement funding requirements for the next 10 years







- Future roadmap enhancements will include BMS integration along with greater leverage of QR codes and surveys & a redevelopment of how all general users enter events via the Event Wizard
- BMS integration will see the MCC move from a preventative maintenance model to a predictive maintenance model which is suited to the stop/ start nature of the venue.











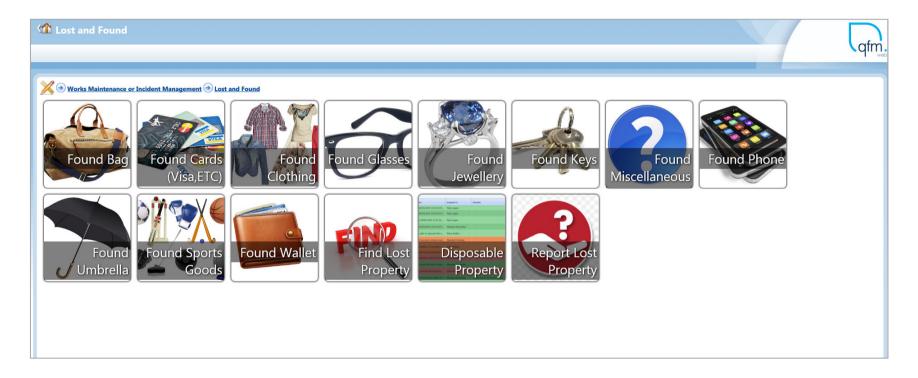




- QFM is used for recording all event & non-event day lost property
- Implemented before the Boxing Day test. So far 400 pieces of lost property have been recorded with 152 items returned to owners
- Scheduled jobs are used with the embedded HTML option pivoting off custom lists for daily notifications on lost property for staff
- Greater reporting & management of lost property throughout the business
- We utilise the Event Director & event priority status to help further identify property in periods of 1 month old in green; anything between 2-3 months in orange & anything 90+ days old showing in red to identify goods now due for disposal. This process greatly helps management of lost property
- We utilise the Manage Contacts screen to record people who report lost property that has not yet been handed in







 Future roadmap enhancements will include a more streamlined method for contact management & the possibility of linking a contact to an event on close out

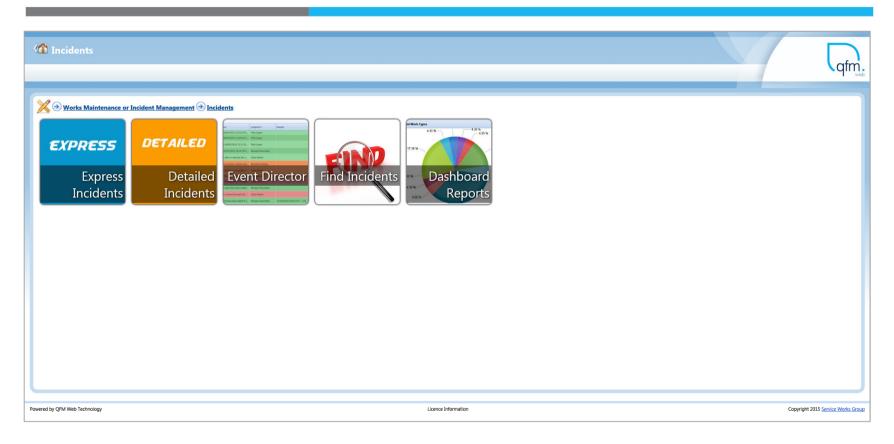


Incident Management

- We utilise both the express wizard & the detailed entry screens for recording incidents
- All incidents are auto linked to the exact event that is occurring for future reporting
- All witness statements, cause of injury, lighting or other mitigating conditions are recorded
- Related assets that may have caused the injury or contributed to the injury are also recorded
- Scheduled jobs are used with the embedded HTML option pivoting off custom lists for immediate notifications for safety officers to attend an incident
- Photos or video footage is attached to incidents as required for future referral
- Dashboard reporting is used for incident trend analysis



Incident Management



 Future roadmap enhancements include enhancements to the current Event Wizard entry forms to further simplify the entry process along with developments for the QFM mobile platform to allow for incidents to be captured via mobile devices





Enhancements to QFM Enterprise Platform





- Self-service guest login (ideal for kiosks)
- Linked asset to service events
- Flexible event types
- Porterage



- Fully integrated resource scheduling
- Mobile app with offline capabilities
- Improved list reporting and custom dashboard
- Scheduled reporting











Non-PPP projects only

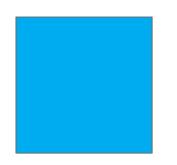
Multi-contract on a single database

Filtering of service matrix by contract

Resource sharing

Consolidated reports

Customisable event reference















Linked Assets

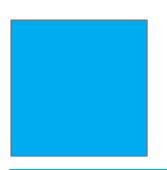
Link assets to service events

Support root cause and affected by relationship

Allow link of event to asset or assets to event

Support recent history search

Improved detection of repeat deductions















Flexible Event Types

Definition via administrator screen

Customisable workflows by event type from self-service to mobile application

Supports authorisation process, options fields for event status

Configurable mobile workflow











Flexible Event Types

New event types – porterage & compliance

Provides ability to record destination

New self-service functionality







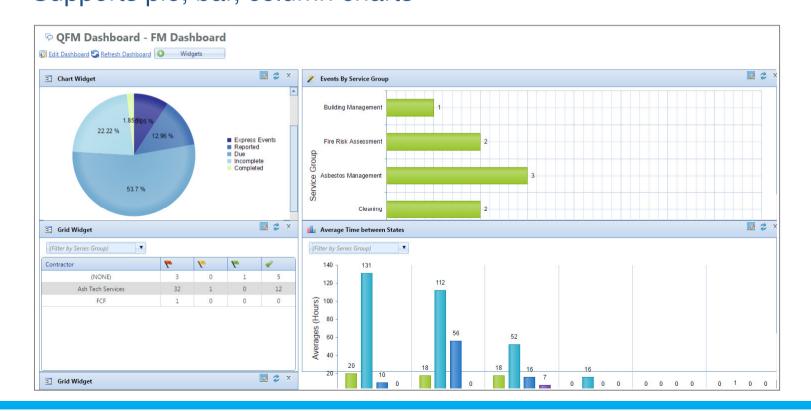






Improved List & Custom Dashboard

- Based on list reports from previous version
- Supports pie, bar, column charts
- Supports auto update
- Platform for trend reporting





Scheduled Reporting

Automates the distribution of standard & custom QFM reports

Complete flexibility to meet unique business needs

Provides senior management with access to critical data without the need to access the live QFM system

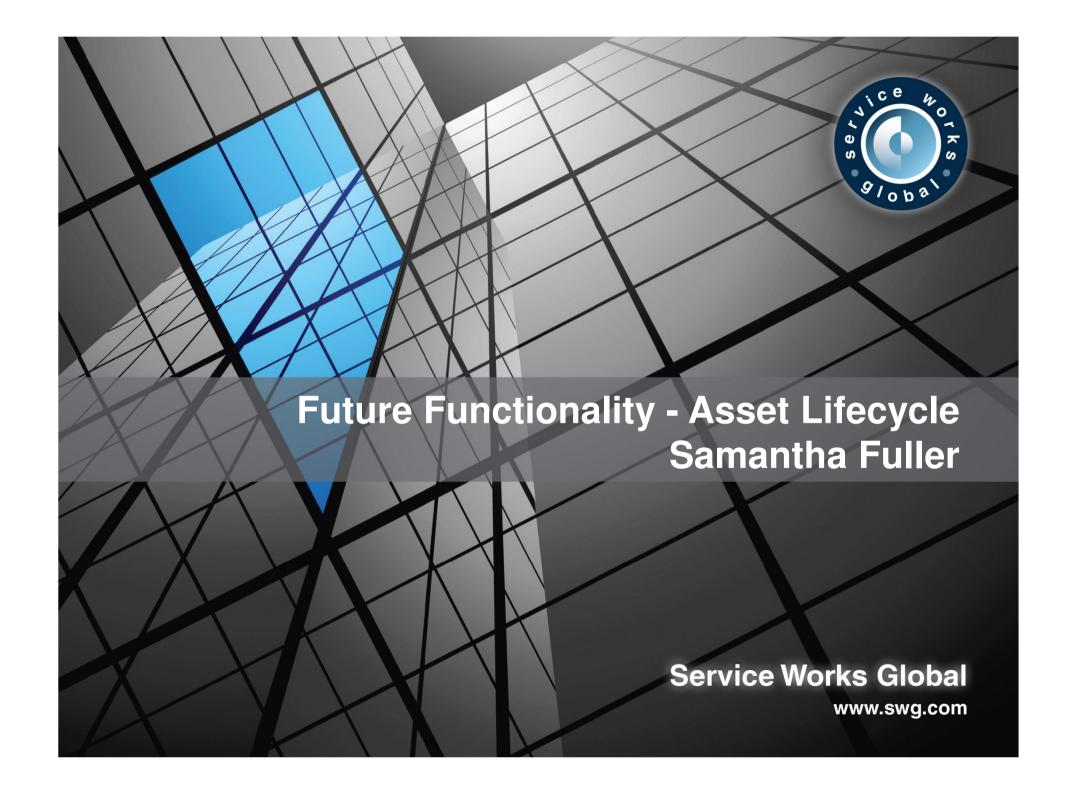
Ensures report distribution during weekends, public holidays & other holiday periods













What Capability will Asset Lifecycle Provide?





- Over an asset's lifetime
- Over a set period of time (management contract)
- Build comparable maintenance plans
- Monitor asset performance against plan
- Compare planned vs. actual asset costs



Goal

- Extract from QFM management information that will enable a business to identify opportunities to:
 - Understand asset performance
 - Modify maintenance schedules
 - Move, replace or repair assets
 - Re-invest funds





How Could This Benefit Your Business?



Visibility

- Identify under performing assets
- Balance PPM cost vs. reactive expenditure



Auditability

Justifiable CAPEX and OPEX forecasts



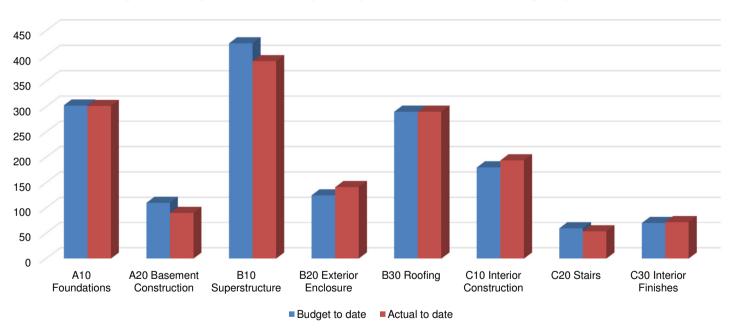
Management Information

- Evaluate multiple maintenance plans
- Make informed asset procurement decisions
- Compare planned vs. actual asset costs



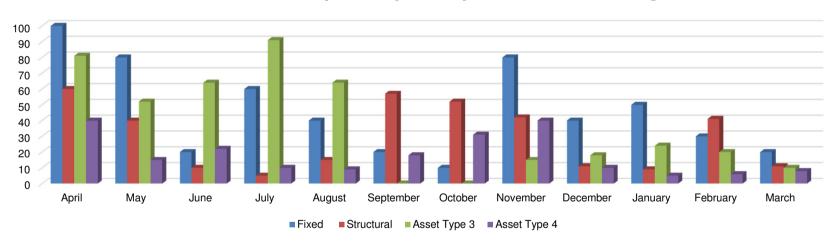
Sample Reports

Spend Against Budget by Structural Category: YTD



Sample Reports

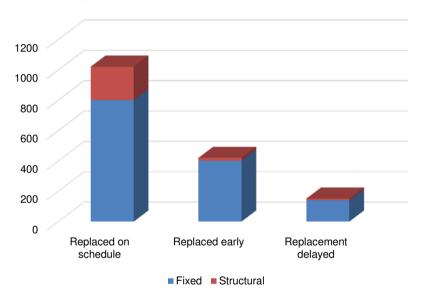
Predicted Maintenance Spend by Lifecycle Profile: Rolling 12 Months



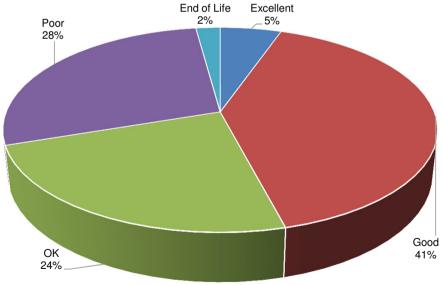


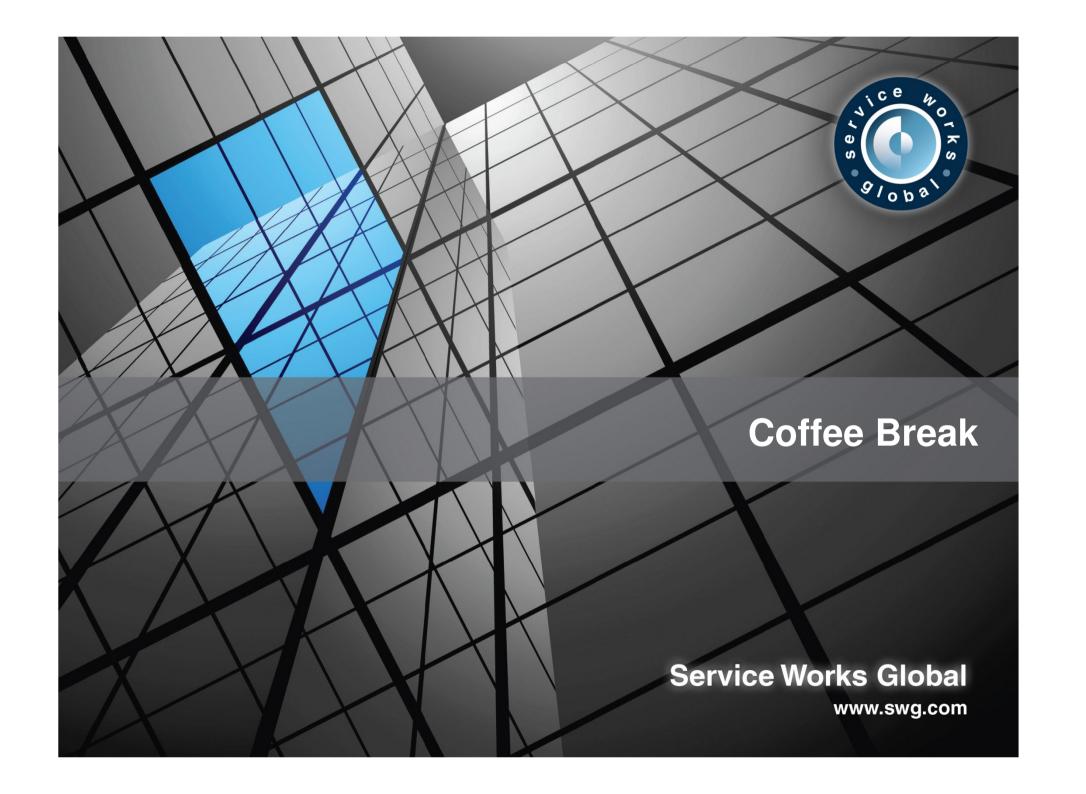
Sample Reports

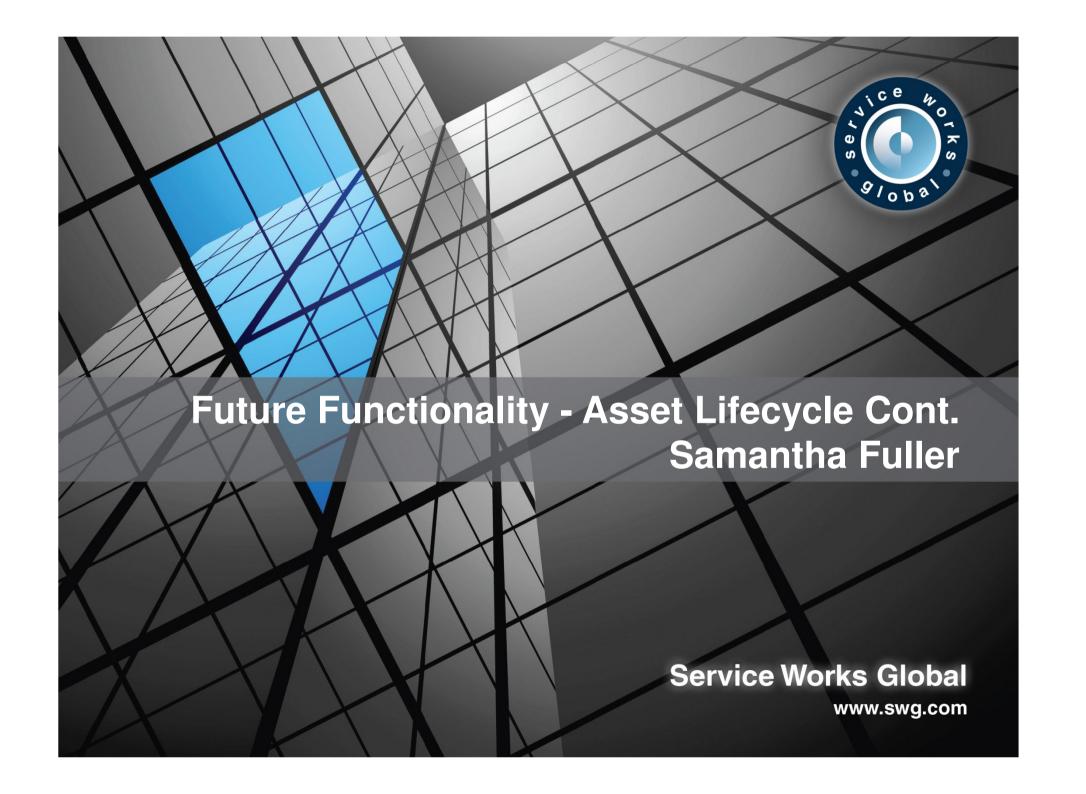
Replacement Performance 2015



Asset Portfolio Condition



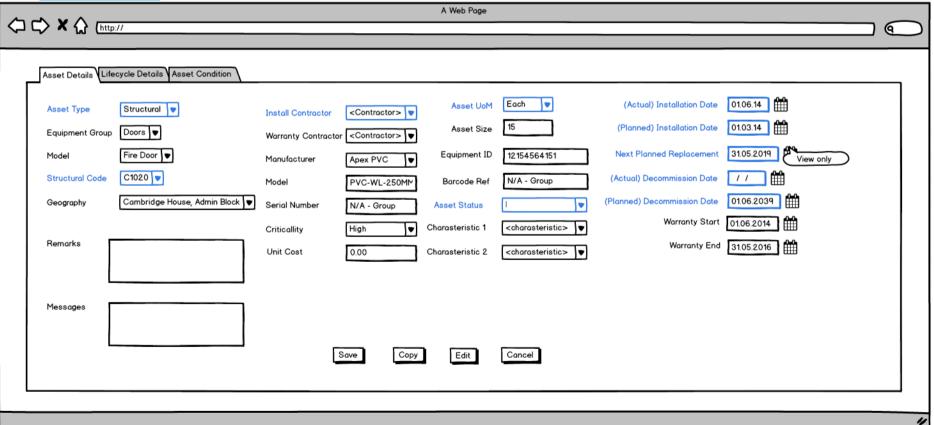








QFM is being modified to include 58 additional fields that can be stored against an Asset

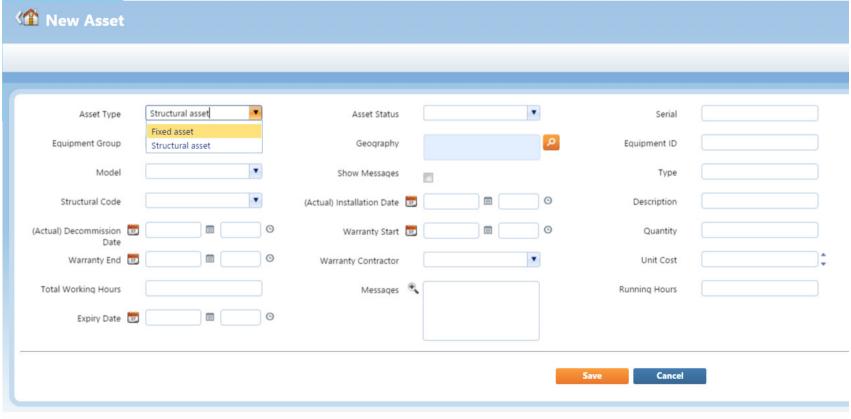




Licence Information



QFM is being modified to include 58 additional fields that can be stored against an Asset

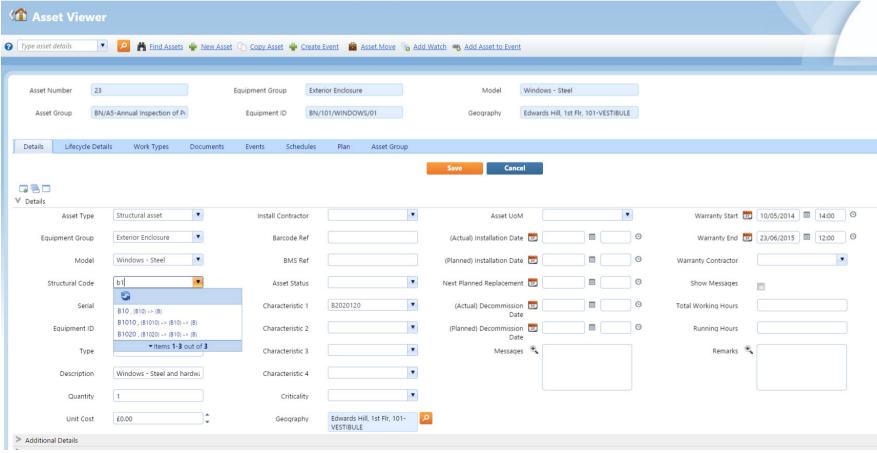


Powered by QFM Web Technology





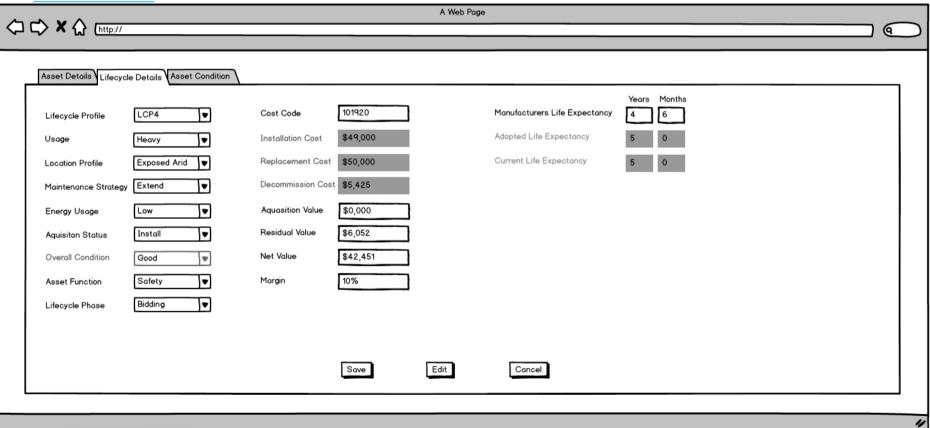
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The new fields will be on the Asset Details tab, but also in two new tabs – Lifecycle Details and Asset Condition



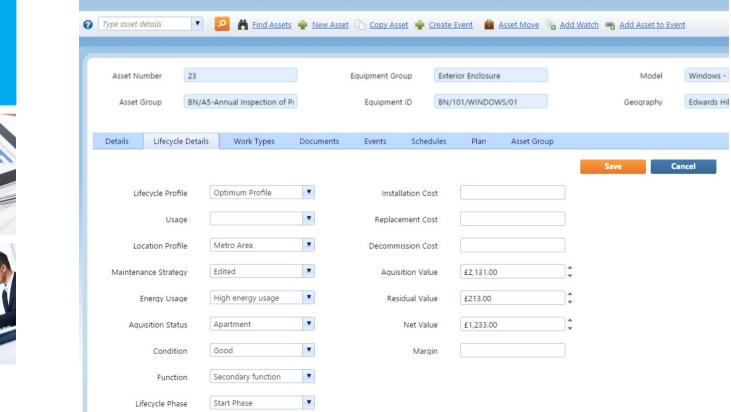


Asset Viewer

Capture Lifecycle Data



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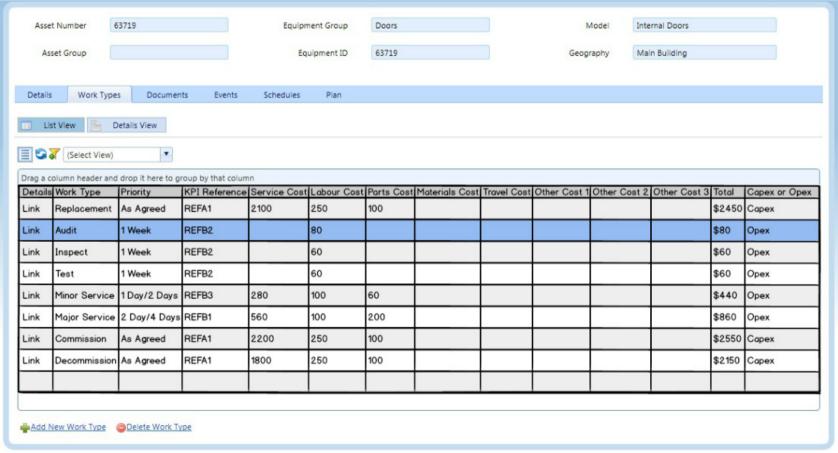
Asset Condition will allow for the basic capture of condition information online, via upload and QFM Mobile







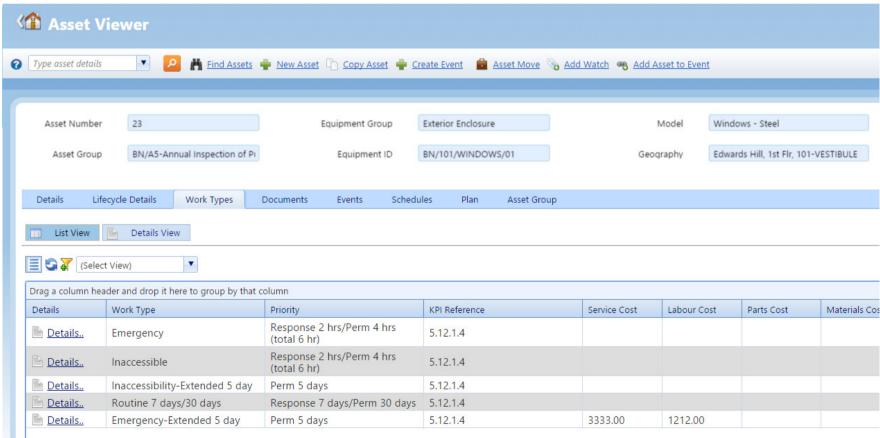
Costs for all future activities need to be recorded against an Asset. This will be done against Work Types on the Asset







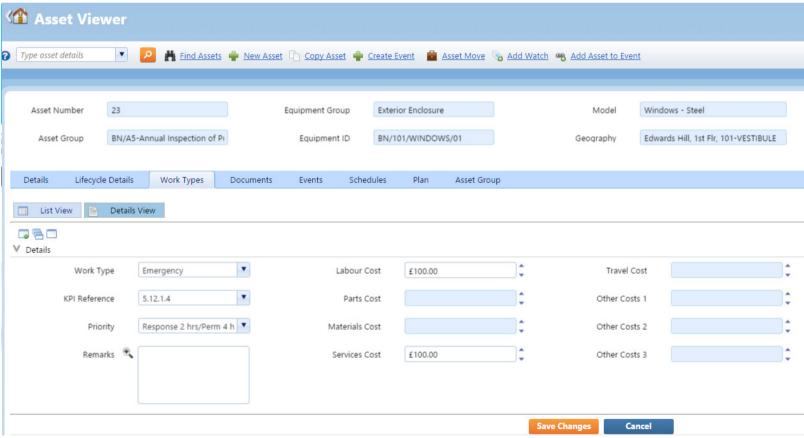
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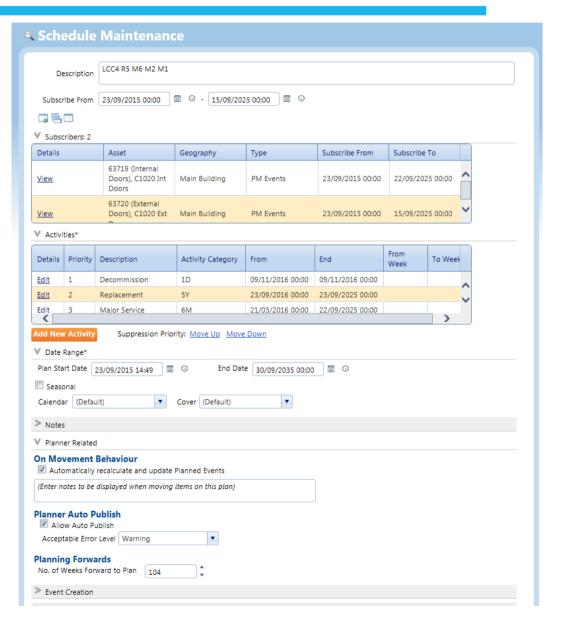


Create Schedules & Subscribe Assets

Maintenance and Replacement schedules need to be created and Assets subscribed

These will be used to calculate the future costs of an Asset

- Automatic adjustment options
- Monitored Values





Calculate Costs

Calculation: Major Service

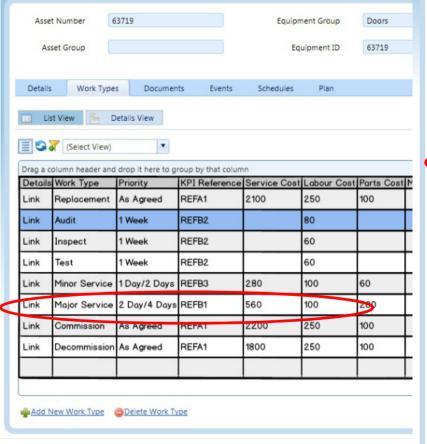
\$860 x 2 (twice a year) x 20 (20 year contract) =

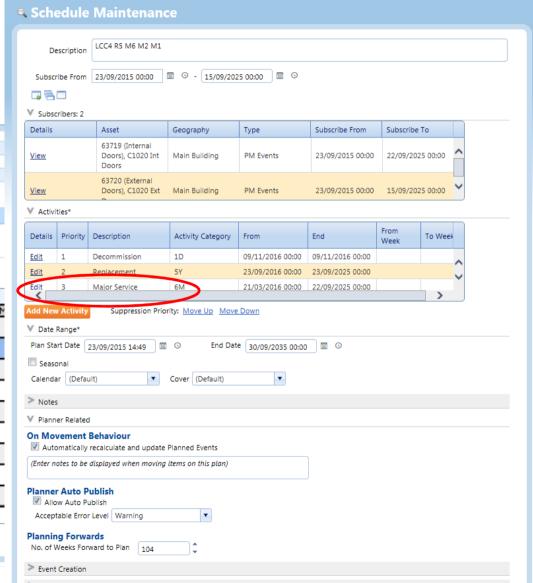
\$34,400

Supressed when replacement occurs - \$860 x 4

= \$3,440

Major Service for contract term = \$30,960





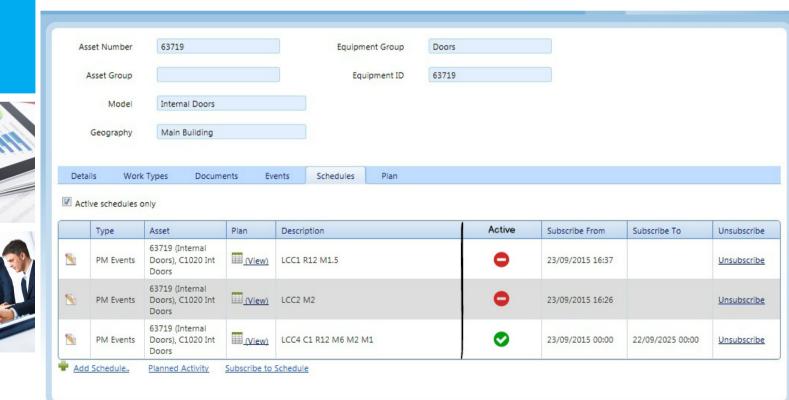


Alternate Plans



Subscribe Assets to various schedules to review options and cost plans

> Only Active schedules will generate Events









Condition Surveys



- QFM UI, Upload and Mobile
- ➤ Looking at 3rd party partners / interfaces
- How can we use condition information?
 - Updates to schedules
 - Notifications
 - Deterioration Modelling











- QFM Lists
 - Exportable
 - Schedulable
- QFM Widgets
- Data Export for import into BI systems









QFM Resource Scheduler

Efficiency via real-time view of resource availability

Drag & drop functionality

Supports allocation to multi resources & travel time

Validation by trades, deadlines, availability

Display of GPS map locations via Google Maps

Customisation of workflow (accept / reject)

Supports assignment of multiple visits & automatic batch allocation

Works hand in hand with QFM Mobile













QFM Mobile Off-line Functionality

Create, close events on Android devices

Access a list of assets (filterable by site)

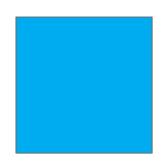
View asset details including attachments

Log an event against a listed asset

View the asset location on Google Maps & obtain directions

Scan an asset's QR code or barcode

Ability to view assets from the event record & select a new asset & link it to the event















Latest Features

New Planner displays room availability in timetable format

Intuitive, graphical interface

Streamlines bookings process & compliments existing search features

Users can quickly view details of existing bookings or make a new booking

Outlook plugin enables saving to users' calendars













Electronic Signage

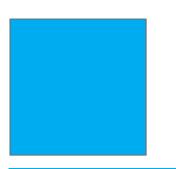
Creates a professional visitor experience

Highly flexible booking solution

Operational cost savings

Increases room utilisation rates

Integrates with a wide range of screens & tablet devices













Electronic Signage Integration

QFM Room Bookings interfaces with electronic signage technology:

- Displays availability & booking details, including title & host
- Bookings can be made or amended centrally via QFM, or via the touch screen
- Ability to release the room if a meeting finishes early
- Ad-hoc bookings directly via touch screen
- Optional check-in and auto-release for no-shows











BIM - Building Information Modelling

- 3D model-based process for planning, design, construction & management of buildings
- Ensures that building & asset data is available to the entire supply chain
- Provides opportunity to streamline facilities management & deliver long-term cost savings
- Calls for increased adoption across Australia







BIM Integration



- Leverages BIM data to support effective facilities & space management
- Improves quality & accuracy of asset information
- Streamlines the move from construction to building operation
- 3D visualisation tools aid maintenance management & eliminate unnecessary call-outs
- Aids the management of PPP projects by creating a smooth transition from design, build & financing through to ongoing maintenance







Desk Utilisation Reporting

Reports can be customised to suit customer requirements & include:

- Desk utilisation over a specific period of time
- How does desk utilisation vary by building or by floor?
- How does desk utilisation vary by day?
- Does desk utilisation vary by time of day, i.e. AM or PM?
- Which departments are occupying which work areas?
- Which departments are under / over utilising their allocated desks?
- How long is each work area / desk in use every day?
- Where assets (devices) are located
- The real-time usage of meeting room facilities



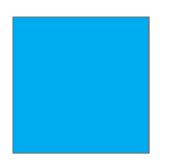




Quickly identifies under or over-utilised work areas, floors or buildings

Delivers cost savings across multiple business streams including FM, Property, Security & IT

Delivers insight into building usage to enable informed decision making across national or global estates











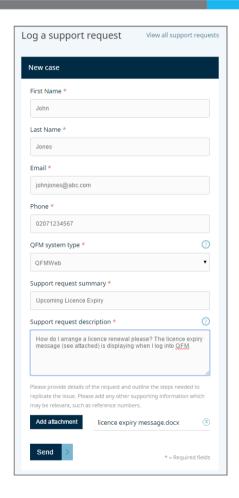


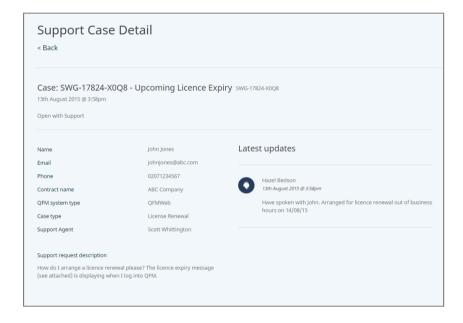
Self Service Support

- Online case logging 24 / 7
- Simple form with pre-populated fields (your contact details)
- Ability to add attachments to cases (up to 4Mb)
- Instantly generates case reference to enable easy tracking
- Allows you to to monitor progress in real time
- Provides live updates from SWG's Support Centre (note: all times are displayed in UTC)
- Delivers insight into progress of all open & recently closed cases



Self Service Support





Simple case logging

Review live progress online



What Else is Different?



- Mobile-optimised site
- Training videos
- Webinar recordings
- Industry white papers
- Enhanced FAQ library
- Latest release information and videos



The portal has been designed for clients

Contact your account manager or indicate your interest on the feedback form provided





Online Resources

